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CATALOG OF TITLES

Select from the topics below. Please remember to include the date of each of your selections on the order form. NOTE: Every program in this catalog is entitled to one (1) CLE credit.

BUSINESS LAW

(See also "Limited Liability Companies" and "Tax Planning & Controversy" below)

Boards of Directors and Fiduciary Issues:

- Successor Liability in Transactions (6.14.16)
- Modifying Fiduciary Duties in LLCs (3.22.16)
- Director and Officer Fiduciary Duties & Liability (4.19.16)
- Piercing the Entity Veil: Individual Liability for Business Acts (12.01.16)

Charging Orders:

- Charging Orders in Business Transactions (8.9.16)

Choice of Entity:

- Sophisticated Choice of Entity, Part 1 (02.20.18)
- Sophisticated Choice of Entity, Part 2 (02.21.18)
- Choice of Entity for Service Businesses (06.01.18)
-

Contracts:

- Founding Documents: Drafting Articles of Incorporation & Bylaws, Part 1 (12.18.17)
- Founding Documents: Drafting Articles of Incorporation & Bylaws, Part 2 (12.19.17)
- Drafting Contract Remedies (10.25.17)
- Arbitration Clauses in Business Agreements (01.23.18)
- Reps and Warranties in Business Transactions (05.15.18)
- Drafting Material Adverse Change (MAC) Clauses (1.28.16)
- Liquidated Damages in Contracts (9.15.16)
- Fiduciary Standards in Business Transactions: Good faith and Fair Dealing (10.25.16)
- "Saying Just Enough, But Not Too Much": Letters of Intent in Business Transactions (1.7.17)
- Just Between Us: Drafting Effective Confidentiality & Non-disclosure Agreements (1.31.17)
- Drafting Stockholders' Agreements, Part 1 (2.14.17)
- Drafting Stockholders' Agreements, Part 2 (2.15.17)
- Management & Information Control Issues in Closely Held Companies: Strategies, Conflicts and Drafting Consideration (3.2.17)
- Rescission in Business Transactions: How to Fix Something That's Gone Wrong (4.18.17)

Compensation:

- Incentive Compensation in Business Entities, Part 1 (1.16.16)
- Incentive Compensation in Business Entities, Part 2 (1.17.16)
- Closely Held Stock Options, Restricted Stock, Etc. (04.10.18)

Distressed Businesses:

- Buying and Selling Distressed Businesses, Part 1 (10.11.16)
- Buying and Selling Distressed Businesses, Part 2 (10.12.16)

Escrow:

- Escrow Agreements in Business Transactions (4.12.16)

Family Businesses:

- Sales of Family Businesses: An Interdisciplinary Approach, Part 1 (8.24.16)

- Sales of Family Businesses: An Interdisciplinary Approach, Part 2 (8.25.16)
- Techniques to Avoid and Resolve Deadlocks in Closely Held Companies (09.08.17)

Finance:

- Raising Capital: Private Placements Agreements for Closely Held Companies, Part 1 (10.18.17)
- Raising Capital: Private Placements Agreements for Closely Held Companies, Part 2 (10.19.17)
- Tricks and Traps in the Assumption of Liabilities in Transactions (7.19.16)
- Indemnification Provisions in Contracts (10.4.16)
- Drafting Preferred Stock/Preferred Returns (12.21.16)
- Capital Contributions, Capital Calls & Finance Provisions in Companies (1.24.17)
- Negotiating & Drafting Real Estate Loan Documentation, Part 1 (3.7.17)
- Negotiating & Drafting Real Estate Loan Documentation, Part 1 (3.8.17)

Joint Ventures:

- Joint Ventures in Businesses, Part 1 (5.24.16)
- Joint Ventures in Businesses, Part 2 (5.25.16)

Like-Kind Exchanges:

- Like-Kind Exchanges of Business Interests (06.12.15)

Limited Partnerships:

- Drafting Limited Partnership Agreements, Part 1 (4.11.17)
- Drafting Limited Partnership Agreements, Part 2 (4.11.17)

Mergers, Acquisitions, and Major Transactions:

- Buy-Sell Agreements, Part 1 (06.17.16)
- Buy-Sell Agreements, Part 2 (06.17.16)
- Post-Closing Adjustments & Issues in Business Transactions (1.19.16)
- Planning Due Diligence in Business Transactions (4.5.16)
- Successor Liability in Business Transactions (03.06.18)
- Drafting Stock Purchase Agreements (11.01.16)
- Acquisitions of Subsidiaries and Divisions (11.10.16)
- LLC, Partners, LP & Pass-through Mergers, Part 1 (5.16.17)
- LLC, Partners, LP & Pass-through Mergers, Part 2 (5.17.17)
- From One Thing to Another: Business Entity Conversions & Domestication (6.27.17)

Minority Ownership Stakes:

- Structuring Minority Interests in Businesses (12.08.16)
- Kicking & Screaming: Techniques to "Squeeze Out" Minority Stakes (11.13.17)
- I Want Out, Too: Russian Roulette/Stand-off & Tag-along Rights in Business Transactions (01.16.18)
- Fiduciary Duties in Closely-held Companies: What Owners Owe the Business & Other Owners (03.13.18)

Securities Law:

- Securities Issues in Closely Held Companies (11.27.17)

S Corporations:

- Drafting C and S Corp Stockholder Agreements, Part 1 (02.17.15)
- Drafting C and S Corp Stockholder Agreements, Part 2 (02.18.15)
- Business Planning with S Corps, Part 1 (7.21.15)
- Business Planning with S Corps, Part 2 (7.22.15)

Tax:

- SALT: How State & Local Tax Impacts Major Business Transactions (3.30.17)
- SALT Online: Understanding State & Local Taxes When Your Client Sells Online (01.26.18)

Technology Agreements:

- Service Level Agreements in Technology Contracting (03.01.18)

Torts:

- Business Torts: How Transactions Spawn Litigation, Part 1 (12.06.17)
- Business Torts: How Transactions Spawn Litigation, Part 2 (12.07.17)

Valuation:

- Valuation of Closely Held Companies (05.02.18)

Voting:

- Management and Voting Agreements in Businesses (2.11.16)

EMPLOYMENT LAW, LITIGATION, AND COUNSELING

ADA, Age & Pay Discrimination:

- 2017 Americans With Disabilities Act Update (10.31.17)
- 2017 Fair Pay Litigation Update (01.10.18)

Contracts, Handbooks, Hiring & Downsizing:

- Drafting Employment Agreements, Part 1 (04.03.18)
- Drafting Employment Agreements, Part 2 (04.04.18)
- Drafting Professional and Personal Services Agreements (03.08.18)
- Employees, Secrets and Competition: Non-Competes and More (4.26.16)
- Drafting Sales Agents' Agreements (7.21.16)
- Drafting Employment Separation Agreements (8.23.16)
- Managing Employee Leave (10.05.16)
- The Law of Background Checks - What Clients May/May "Check" (1.13.17)
- Drafting Employee Handbooks (6.2.17)
- Ownership of Ideas Created on the Job (05.08.18

Independent Contractors:

- Employees v. Independent Contractors: Employment & Tax Law Issues (1.13.16)
- Drafting Independent Contractor Agreements (7.12.17)
- The Use of "Contingent Workers" - Issues for Employment Lawyers (08.29.17)

Litigation & Investigations:

- Evidence and Discovery Issues in Employment Law (7.27.17)
- Employment Investigations: Figuring it Out & Avoiding Liability (09.20.17)

Retaliation:

- 2016 Retaliation Claims in Employment Law Update (5.19.16)
- 2018 Wrongful Discharge & Retaliation Update (05.17.18)

Technology in the Workplace:

- Smartphones, Tablets & Social: Workplace Issues for Employers (02.01.18)
- BYOD (Bring Your Own Device to Work) & Social Media – Employment Law Issues in the Workplace (2.10.16)

Wage and Hour:

- Overtime, Exempt and Non-Exempt: 2016 Wage and Hour Update, Part 1 (3.2.16)
- Overtime, Exempt and Non-Exempt: 2016 Wage and Hour Update, Part 2 (3.3.16)
- 2017 Wage & Hour Update: New Overtime Rules (1.5.17)

ESTATE, GIFT & TRUST PLANNING, ADMINISTRATION AND LITIGATION

Asset Protection Planning:

- Asset Protection Planning in Estate Planning (1.14.16)
- Asset Protection Techniques for Real Estate (12.13.17)
- Domestic Self-Settled Trusts (04.12.18)

Bankruptcy:

- How to Make Your Client's Estate Plan Survives Bankruptcy (09.19.17)

Divorce Issues:

- Treatment of Trusts in Divorce (4.7.16)
- Trust and Estate Planning Issues in Divorce (1.19.17)

Education:

- Estate & Trust Planning for Educational Expenses (02.27.18)

Elder Law, Family Law and Health Care:

- Estate Planning for Elderly, Part 1 (12.14.17)
- Estate Planning for Elderly, Part 2 (12.15.17)
- Estate Planning for Second Marriages (10.10.17)
- Estate and Trust Planning for Short Life Expectancies (3.15.16)
- Undue Influence & Duress in Estate Planning (5.9.17)

Estate Planning – generally:

- Planning for the Freeze: Trust & Estate Planning to "Freeze" Asset Values (11.21.17)
- Planning with the Generation Skipping Transfer Tax, Part 1 (10.26.17)
- Planning with the Generation Skipping Transfer Tax, Part 2 (10.27.17)
- Sophisticated Gift Tax Planning (10.03.17)
- Defined Value Clauses: Drafting & Avoiding Red Flags (04.26.18)
- Estate Planning in 2016: A Look Forward to Issues in the New Year (1.26.16)
- 2016 Estate Planning Update (6.6.16)
- Estate Planning for Liquidity (9.29.16)
- Post-Mortem Estate Planning (11.08.16)
- Trust & Estate Planning in 2017: Planning in Uncertain Times (1.11.17)

Family Businesses:

- Trust and Estate Planning for Family Businesses, Part 1 (02.13.18)
- Trust and Estate Planning for Family Businesses, Part 2 (02.14.18)
- Business Succession Planning for Estate Planners (10.26.16)
- Family Feuds in Trusts: How to Anticipate & Avoid (03.07.18)

Firearms:

- Estate Planning for Firearms (9.15.16)

Fiduciary Litigation:

- Interpretation and Construction of Wills (01.24.18)
- 2017 Fiduciary Litigation Update (7.10.17)
- Drafting Trusts to Limit Fiduciary Liability (08.15.17)
- 2018 Trust Litigation Update (05.09.18)

Health Care:

- Health Care Issues in Estate Planning (01.11.18)

Income Tax:

- Income Tax Issues for Estate Planners, Part 1 (7.12.16)
- Income Tax Issues for Estate Planners, Part 2 (7.13.16)
- All About Basis Planning for Trust and Estate Planners (4.5.17)

Life Insurance:

- Trust and Estate Planning with Life Insurance (09.07.17)

Non-Traditional Assets:

- Estate Planning for Digital Assets (2.10.17)
- Curiouser and Curiouser: Planning for and Administering Unusual Assets in Estates and Trusts (7.26.17)

Privacy:

- Trust and Estate Planning for Client Privacy in a Public World (4.19.17)

Portability:

- Estate planning for "Portability" (1.21.16)

Post-Mortem Planning:

- Post-mortem Estate Planning (02.15.18)

Public Benefits:

- Role of Public Benefits in Estate Planning (8.10.16)

Special Needs Trusts:

- Drafting Special Needs Trusts (1.26.17)

Real Estate:

- Estate Planning for Real Estate, Part 1 (06.28.16)
- Estate Planning for Real Estate, Part 2 (06.29.16)
- Role of LLCs in Trust and Estate Planning (03.14.18)

Retirement Benefits:

- Estate Planning for Retirement Assets (2.28.17)

Trust Planning & Administration:

- ABCs of Choosing & Drafting the Right Trust for Client Goals, Part 1 (01.30.18)
- ABCs of Choosing & Drafting the Right Trust for Client Goals, Part 2 (01.31.18)
- Role of LLCs in Trust and Estate Planning (03.14.18)
- Discretionary Trusts: Risks, Opportunites & Best Uses (03.02.18)
- Drafting Trust Powers & Distribution Standards (11.08.17)
- Planning with GRATS (8.01.17)
- "Crummey Powers": Drafting & Using These Essential Estate Planning Powers (7-6-17)
- Special Issues in Small Trusts (1.18.16)
- Decanting and Otherwise Fixing Broken Trusts (2.23.16)
- Trusts and Planning: Managing Family Conflicts (3.23.16)
- Drafting Trusts for the Long-Term (4.1.16)
- Understanding and Counseling Trustees About Their Duties, Part 1 (5.4.16)
- Understanding and Counseling Trustees About Their Duties, Part 2 (5.5.16)
- Choosing the Right Trust for Client Goals (11.22.16)
- Use of Trust Protectors in Trust and Estate Planning (2.16.17)
- Trusts & Distributions: All About Non-Pro-Rata Distributions (3.1.17)
- BDITs: Beneficiary Defective Inheritor's Trusts - Reducing Taxes, Retaining Control (3.29.17)
- Funding Trusts: Asset Planning & Financing Distributions (5.2.17)
- Drafting Gun Wills & Trusts - and Preventing Executor Liability (5.23.17)
- Decanting and Otherwise Fixing Broken Trusts (6.22.17)

Wills:

- Estate Planning for Religious and Philosophical Beliefs of Clients (11.02.16)
- Planning to Prevent Trust, Estate and Will Contests (3.14.17)

ETHICS AND PROFESSIONAL RESPONSIBILITY (All programs in this category are entitled to ethics credit.)

General:

- 2018 Ethics Update Part 1 (02.06.18)
- 2018 Ethics Update Part 1 (02.06.18)
- How Ethics Rules Apply to Lawyers Outside of Law Practice (05.11.18)
- How Ethics Rules Still Apply When Lawyer's Act as Non-Lawyers (3.4.16)
- 2017 Ethics, Confidentiality & the Attorney-Client Privilege Update (11.17.17)
- Ethical Issues When Changing Law Firms (3.9.16)
- The Ethics of Creating Attorney-Client Relationships in the Electronic Age (7.15.16)
- Ethics and Identifying Your Client: It's Not Always 20/20 (11.11.16)
- Ethics and Dishonest Clients (11.18.16)
- Ethics and Confidentiality: What You Can Disclose, What You Must Disclose (12.23.16)
- Ethics in Negotiations (2.23.17)

- Ethics of Co-Counsel & Referral Relationships (5.12.17)
- The Ethics of Supervising Other Lawyers (6.16.17)
- The Ethics of Confidentiality (05.16.18)

Business:
- Ethics for Transactional Lawyers (11.03.17)
- Legal Ethics in Contract Drafting (06.17.16)

Civil Rights:
- Civil Rights and Diversity: Ethics Issues (2.17.16)

Conflicts:
- Ethics and Conflicts with Clients, Part 1 (11.13.17)
- Ethics and Conflicts with Clients, Part 2 (11.14.17)
- Drafting Waivers of Conflicts of Interests (01.23.18)

Employment Law:
- Lawyers Ethics in Employment Law (8.08.17)

Elderly Clients:
- Ethics of Representing the Elderly (4.21.17)

Litigation and ADR:
- 2018 Ethics in Litigation Update, Part 1 (06.05.18)
- 2018 Ethics in Litigation Update, Part 2 (06.06.18)
- Ethics of Working with Witnesses (01.19.18)
- Ethics in Drafting Claims (12.22.17)
- Ethics, Disqualification and Sanctions in Litigation (10.06.17)
- The Ethics of Representing Two Parties in a Transaction (09.14.17)
- Ethics of Preparing Witnesses (1.15.16)
- The Ethics of Bad Facts: The Duty to Disclose to the Tribunal (12.09.16)
- Lawyer Ethics and Investigations for and of Clients (3.15.17)
- Ethics in Discovery Practice (5.19.17)
- 2017 Ethics in Civil Litigation Update, Part 1 (6.6.17)
- 2017 Ethics in Civil Litigation Update, Part 2 (6.6.17)

Money:
- Lawyer Ethics When Clients Won't Pay Fees (01.27.18)
- Ethics and Keeping Secrets or Telling Tales in Joint Representations (9.23.16)
- Lawyer Ethics & Credit Cards (6.22.17)

Paralegals:
- Ethics and Keeping Your Paralegal and Yourself Out of Trouble (3.18.16)

Practice Specific Areas:
- Ethics for Estate Planners (4.22.16)
- Ethics for Real Estate Lawyers (10.28.16)

Practice Management:
- Ethics and Client Money: Trust Funds, Setoffs and Retainers (10.20.17)
- Ethics and the Attorney Client Privilege (10.23.15)
- Ethics and Establishing and Ending an Attorney-Client Relationship (5.10.16)
- Lawyer Ethics and Disputes with Clients (8.31.16)
- Ethics in Billing & Collecting Fees (2.17.17)
- Lawyer Ethics in Real Estate Practice (04.27,17)
- Lawyer Ethics and Client Development (5.2.17)

Professionalism
- Professionalism for the Ethical Lawyer (05.31.18)

Solo and Small Firms:
- Ethical Issues for Small Law Firms: Technology, Paralegals, Remote Practice & More (7.21.17)

Technology:

- Ethics and Digital Communications (05.23.18)
- Ethics and Virtual Law Practices (5.20.16)
- Ethics and Social Media: Current Developments (6.17.16)
- Ethics and Cloud Computing (10.21.16)
- Lawyers and Email: Ethical Issues in Practice (12.16.16)
- Ethics and Artificial Intelligence in Law Practice Software & Tools (5.31.17)

FRANCHISE LAW

- Understanding and Reviewing Franchise Agreements, Part 1 (10.18.16)
- Understanding and Reviewing Franchise Agreements, Part 1 (10.19.16)

HEALTH CARE LAW

- What Business Law Practitioners Need to Know About ACA (1.5.16)

INTELLECTUAL PROPERTY & INFORMATION TECHNOLOGY:

- What Business Lawyers Need to Know About Licenses, Part 1 (7.7.16)
- What Business Lawyers Need to Know About Licenses, Part 2 (7.8.16)
- DTSA: Protecting Employer Secrets After the New Defend Trade Secrets Act (6.28.17)
- Protecting Client Trade Secrets & Know How from Departing Employees (04.17.18)
- Service Level Agreements in Technology Contracting (03.01.18)
- Ownership of Ideas Created on the Job (05.08.18
- Basics of Cyber-Attack Liability and Protecting Clients (05.30.18)

LIMITED LIABILITY COMPANIES

Mergers, Conversions and Sales:

- Selling an LLC Interest – Including Unexpected Tax Consequences (9.7.16)

Operating Agreements:

- LLC Boards: Powers, Duties, Liability & How They're Not Corporate (8.2.17)
- Drafting in LLCs - the Promise & Perils of "Units" (2.1.17)
- LLC Operating Agreements: Drafting Management, Distribution & Tax Provisions, Part 1 (6.13.17)
- LLC Operating Agreements: Drafting Management, Distribution & Tax Provisions, Part 1 (6.13.17)
- LLC Operating Agreements: Drafting Management, Distribution & Tax Provisions, Part 2 (6.14.17)

Single Member LLCs:

- Planning with Single Member LLCs, Part 1 (12.14.16)
- Planning with Single Member LLCs, Part 2 (12.15.16)

Reorganization:

- LLCs and Bankruptcies: What Happens When a Member or the Entity Files? (7.7.17)

LITIGATION:

- Drafting Demand Letters (3.29.16)
- 2016 Attorney-Client Privilege Update (11.17.16)
- Drafting Demand Letters (3.23.17)
- Settlement Agreements in Employment Disputes & Litigation (4.21.17)

NON-PROFIT LAW

- Governance Principles & Management Agreements for Non-Profits (01.25.17)
- Structuring For-Profit/Non-Profit Joint Ventures (07.29.15)
- 2016 Nonprofit Law/Exempt Organizations Update (1.20.16)
- Fiduciary Duties and Liability of
- Choice of Entity for Nonprofits & Obtaining Tax Exempt Status (11.18.15)

REAL ESTATE

Buy/Sell:

- Post-Closing Liability in Real Estate: Tagging the Seller, Protecting the Buyer (10.17.17)
- Due Diligence in Real Estate Acquisitions (8-2-16)
- Buying/Selling Commercial Real Estate, Part 1 (12.06.16)
- Buying/Selling Commercial Real Estate, Part 2 (12.07.16)

Deal Documentation:

- Easements in Real Estate (08.24.17)
- Rights of First Refusal/Rights of First Offer in Transactions (9.4.15)
- Drafting Reps and Warranties in Real Estate Acquisitions & Projects (10.20.15)
- Role of LLCs in Trust and Estate Planning (03.20.18)
- Guarantees in Real Estate Transactions (2.9.16)
- Opinion Letters in Real Estate (9.13.16)
- Letters of Intent in Real Estate Transactions (5.10.17)
- Options in Real Estate: Scope, Modifications, Purchase, Rights of First Refusal, and First Offer (6.8.17)
- Escrow Agreements in Real Estate Transactions (05.22.18)

Development:

- Choice of Entity in Real Estate (6.2.16)
- Homeowner Agreements for Developers & Project Owners (04.14.15)
- Real Estate Development Agreements, Part 1 (2.21.17)
- Real Estate Development Agreements, Part 2 (2.22.17)

Eminent Domain:

- Eminent Domain, Part 1 (04.28.15)
- Eminent Domain, Part 1 (04.29.15)

Finance:

- My Client's Commecial Real Estate Mortgage is Due, Now What? (06.15.18)
- Structuring an Equity Investment in Real Estate (1.12.16)
- Real Estate Finance, Part 1 (8.16.16)
- Real Estate Finance, Part 2 (8.17.16)
- Joint Ventures Between For-Profits and Non-Profits (10.13.16)
- Escrow Agreements in Real Estate (12.20.16)
- Understanding Mezzanine Loans/Preferred Equity in Real Estate (09.12.17)

Insurance & Indemnity

- Indemnity and Insurance in Real Estate (11.04.17)

Joint Ventures:

- Joint Ventures in Real Estate, Part 1 (11.29.16)
- Joint Ventures in Real Estate, Part 2 (11.30.16)

Leases:

- Negotiating (and Re-negotiating) Leases, Part 1 (02.09.18)
- Negotiating (and Re-negotiating) Leases, Part 2 (02.10.18)
- Special Lease Issues for Medical/Dental Offices (01.18.18)
- Drafting Ground Leases, Part 1 (04.24.18)
- Drafting Ground Leases, Part 2 (04.25.18)
- Office Leases: Drafting Tips & Negotiating Traps (12.01.17)
- Drafting Lease Guarantees (11.02.17)
- Tricks and Traps of Tenant Improvement Money (8..08.17)
- Default and Eviction of Commercial Real Estate Tenants (7.20.17)
- Negotiating and Drafting Issues with Small Commercial Leases (6.16.16)
- Understanding and Drafting Ground Leases, Part 1 (9.27.16)
- Understanding and Drafting Ground Leases, Part 2 (9.28.16)
- Retail Leases: Drafting Tips & Negotiating Traps (4.4.17)

- Drafting Subleases & Assignments in Commercial Real Estate, Part 1 (6.20.17)
- Drafting Subleases & Assignments in Commercial Real Estate, Part 2 (6.21.17)

Like-Kind Exchanges:

- Advanced Like-Kind Exchange Planning in Real Estate, Part 1 (11.28.17)
- Advanced Like-Kind Exchange Planning in Real Estate, Part 2 (11.29.17)
- Like Kind-Exchange of Business Interests - It's Not Just About Real Estate (5.29.17)

Management:

- Property Management Agreements in Commercial Real Estate (1.17.17)

Restructuring:

- Workout of Defaulted Real Estate Project (5.17.16)
- Buying and Selling Distressed Real Estate, Part 1 (7.21.16)
- Buying and Selling Distressed Real Estate, Part 2 (7.22.16)

Tax:

- Tax Planning in Real Estate, Part 1 (09.26.17)
- Tax Planning in Real Estate, Part 1 (09.27.17)

UNIFORM COMMERCIAL CODE

Generally:

- 2018 Uniform Commercial Code Update (01.09.18)
- 2017 Uniform Commercial Code Update - Everything You Need to Know About the Past Year (1.12.17)
- UCC Issues in Real Estate (1.25.17)

Asset-based Finance:

- Structuring & Drafting for Asset-based Financing, Part 1 (08.22.17)
- Structuring & Drafting for Asset-based Financing, Part 2 (08.23.17)
- Taking a Credit Interest in Stock or Membership Interest (5.2.16)

Consignments:

- The Law of Consignments: How Selling Goods for Others Works (05.01.18)

Equipment Leasing:

- Equipment Leases: Drafting & UCC Article 2A Issues (04.18.18)

Promissory Notes:

- Drafting Promissory Notes to Enhance Enforceability (2.22.16)
- Commercial Paper: Drafting Short-Term Notes to Finance Company Operations (7.25.17)

Sales & Marketing:

- UCC 2A: Drafting Sales of Goods Contracts (4.8.16)
- Drafting Purchase and Sale Contracts: Delivery, Payment, Remedy & More (10.11.17)
- Getting to Market: Sales and Distribution Agreements (11.22.17)

Secured Transactions:

- Secured Transactions Practice: Security Agreements to Foreclosures, Part 1 (11.15.16)
- Secured Transactions Practice: Security Agreements to Foreclosures, Part 2 (11.16.16)